

# Elementum vs. Celonis

# Action vs. Insight



Empowering Users with Automation

Information Technology

**Contract Exception**

**5 STAGES**

**\$442.29**  
Automation Savings

**61%**  
Percent Automated

**Contract Renewal**

**5 STAGES**

**\$2,756.30**  
Automation Savings

**61%**  
Percent Automated

**Software Request**

**5 STAGES**

**\$2,474.26**  
Automation Savings

**88%**  
Percent Automated

**Customer Service**

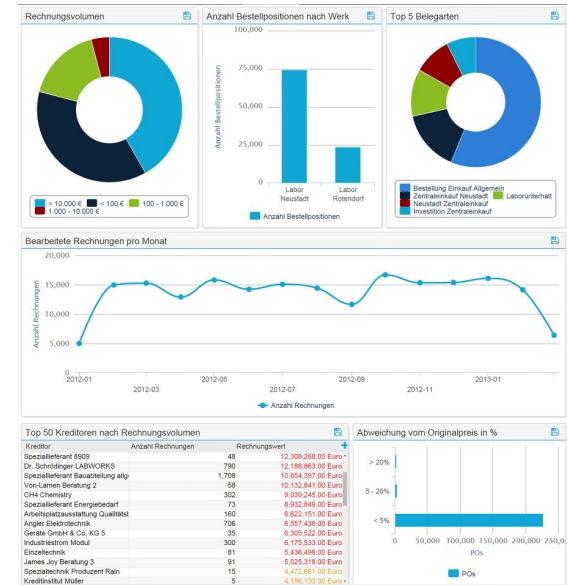
**4 STAGES**

**\$9,365.01**  
Automation Savings

**94%**  
Percent Automated



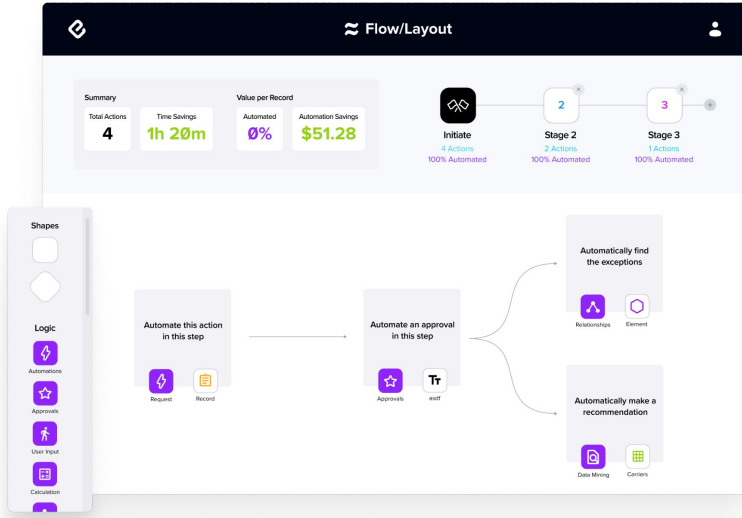
Providing Users Information



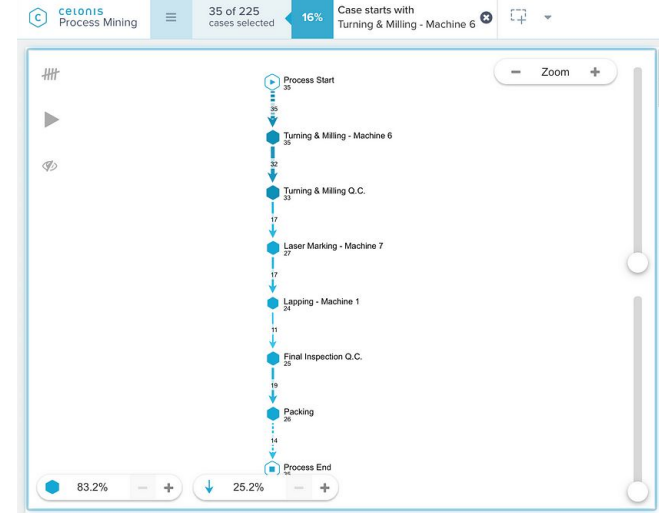
# Action vs. Insight



## Mining Data to Automate



## Mining Processes for Inefficiency





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**Process Mining:** identify bottlenecks in existing business processes.

**How:** Extract data from source systems to build processes and visualize delays.

**End result:** Analytics / process maps with insights

**Specialties:** Finance, Supply Chain

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**Data Driven Workflows:** Initiate and execute business processes automatically.

**How:** Natively mine cloud data to trigger workflows that automatically take actions.

**End result:** Actions / end-to-end process automation

**Specialties:** Supply Chain, Sales & Mktg, Finance, HR, Risk Mgt, IT



# Anatomy of Data Driven Workflows

## DATA DRIVEN

### Triggers

Thresholds  
(too much, too little)

SLAs  
(too late, too early)

Exceptions / Anomalies

Patterns / Trends

Data  
Mining  
AI/ML  
No-Code

## WORKFLOWS

### Actions

Notifications

Assignments

Escalations

Approvals



API-Out Commands

## CLOUD-NATIVE



No Moving Data -- Instant Go-Lives -- Auto-Inherited Security



# Process Mining vs. Data Driven Workflows

		
<b>Business Objective</b>	Identify and visualize process inefficiencies	Drive immediate business impact via automation
<b>Core Use Case</b>	Analytics	Business process automation
<b>Implementation</b>	Professional services & IT	Business team
<b>Data Analysis</b>	Requires specialized technical expertise	Built-in data mining, ML and NLP
<b>Data Models</b>	Bespoke models for every process	Pre-built by business function
<b>Workflows</b>	Not included	No-code, drag-and-drop workflow builder
<b>Automation</b>	Not included	Highly configurable core offering

# By the Numbers: Celonis vs. Elementum

		
<b>Configuration and deployment</b>	1 process = 4-6 wks Multiple processes = 6-8 months	1 Day
<b>Governance Set-up</b>	1 Month	Instantaneous
<b>Security Review</b>	2 months	1 week
<b>Pricing</b>	Platform + Licenses + Transactions	Consumption
<b>Minimum to Start</b>	\$90k (3-yr commit)	Zero
<b>Implementation Costs</b>	\$1.5m internal support	Zero
<b>Integrations</b>	Required	Zero with Snowflake
<b>Ongoing Support</b>	5-10 full-time employees	1-2 part-time employees

